

vessel switch-over

Overview

Converting a vessel from one brand of oil to ExxonMobil products can be done with ease and efficiency. ExxonMobil lubrication specialists will provide top-quality support throughout the transition period. This is one of the ways we offer our marine lubricants customers an uncomplicated way of doing business.

Our engineers will provide you with expert support. Listed below are some of the skills and resources they offer.

Description

- Supply necessary required technical services to ensure your vessel has a smooth transition to marine lubricants from ExxonMobil
- Utilize an extensive technical database on a range of lubrication related topics, such as product specifications, compatibility issues, lubricant monitoring programs, and preventive maintenance
- Access a large database of information on OEM (Original Equipment Manufacturer) requirements and common problem areas

Application

- Provide lubricant recommendations for vessel equipment
- Determine the compatibility of the previous lubricants onboard with those supplied by ExxonMobil
- Supply instructions to conduct oil analysis on applicable vessel equipment
- Consult on product safety, health and environmental issues

Deliverables

- Easy to understand lubrication charts
- Lubricant analysis registrations, as needed
- Basic training on Mobilgard lubricants, lab based oil analysis, lubricant compatibility testing, and onboard oil analysis



Transitioning from another brand of oil to products from ExxonMobil is easy and efficient with support from our experienced lubrication specialists.

- Vessel equipment sampling point labels and lubricant storage tank labels
- Lubricants & Services Binder that contains lubrication charts, lubricant analysis registrations, and basic training

Potential Benefits

- Ensures a smooth lubricant conversion for vessels converting to marine lubricants from ExxonMobil
- Enhances vessel equipment reliability and employee effectiveness thru valuable lubricant and oil analysis training

Safety, Health and Environmental Awareness

ExxonMobil lubrication specialists:

- Are attuned to the hazards of handling, storage, and use of petroleum products
- Familiar with basic industry and ExxonMobil safety practices
- Provide recommendations to reduce the hazards associated with spill, leakage and fire
- Provide applicable product safety data (MSDS) for the lubricants supplied by ExxonMobil