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**ExxonMobil selects Aviall Services Inc., a Boeing Company,  
as a strategic distributor of aviation lubricants in select markets**

- ExxonMobil selects Aviall to serve as a strategic distributor of its aviation lubricants within key markets including North America, Latin America, Australia and New Zealand
- Expanded agreement builds on a nearly 20-year relationship and significantly enhances ExxonMobil's ability to distribute and provide a reliable supply of its high-quality aviation lubricants
- Partnership pairs industry leading manufacturer of aviation lubricants with the industry's largest aviation parts distributor

**SPRING, Texas** – [ExxonMobil](#) today announced that Aviall Services Inc., a Boeing Company, will serve as a strategic distributor of ExxonMobil Aviation lubricants, further strengthening a nearly 20-year relationship between the two industry leaders. Selected based on Aviall's optimized reach, strong customer engagement, market knowledge and outstanding service levels, the partnership underscores ExxonMobil's commitment to supply reliability and security for airlines and operators.

As a strategic distributor, Aviall will distribute ExxonMobil Aviation lubricants in North America, Latin America, Australia and New Zealand. Aviall will also be one of a handful of distributors of ExxonMobil Aviation's lubricants within the European market. Through their robust global supply chain, strategically located stocking locations and knowledgeable salesforce, Aviall will help support ExxonMobil's commitment to providing supply reliability to the global aviation industry.

"At ExxonMobil, we pride ourselves on being a leading manufacturer of aviation lubricants, and we're thrilled to expand our relationship with another market frontrunner, Aviall Services Inc., a Boeing Company," said Nancy Carlson, vice president of aviation and marine GBU, ExxonMobil Fuels and Lubricants. "As industry needs continue to grow, we can count on Aviall to be a reliable, strategic distributor that will help us at ExxonMobil meet our supply reliability and security goals for our valued customers."

Leveraging its 40 global stocking locations, Aviall will distribute ExxonMobil Aviation's comprehensive [nose-to-tail](#) product offer which includes high-quality turbine oils, such as [Mobil Jet™ Oil 387](#) and industry leading [Mobil Jet™ Oil II](#) as well its high-performance [greases](#), and [HyJet™](#) hydraulic fluids.

"With quality service and product availability at the forefront of what Aviall does each and every day, becoming a strategic distributor for ExxonMobil Aviation lubricants made perfect sense from a business standpoint and it's something we're truly excited and honored by," said Eric Strafel, Aviall President & CEO. "By coupling our respective strengths, ExxonMobil and Aviall can reliably provide the aviation marketplace a wide-array of industry-leading solutions and application expertise, that can help maximize fleet productivity, encourage efficiency and keep downtime to a minimum."

Aviall has supplied the global aerospace and defense industries with trusted products for more than 80 years. Today, Aviall is the largest provider of new aviation parts and related aftermarket services.

To learn more about how ExxonMobil and Aviall's strategic distributor partnership can benefit your aviation lubricant needs, visit Aviall at MRO Europe at Booth #229 (October 3-5) or at the NBAA Maintenance Conference (October 10-12) at Booth #711.

ExxonMobil provides a [unique nose-to-tail product offering](#) of high-quality fuels, jet oils, hydraulic fluids, greases, and other aviation lubricants, to help ensure fleets run smoothly and efficiently. To learn more about ExxonMobil Aviation fuel and lubricant products, visit <https://www.exxonmobil.com/en/aviation/products-and-services>.

To receive social media updates from ExxonMobil Aviation, follow us on our [LinkedIn page](#).

### **About ExxonMobil**

ExxonMobil, the largest publicly traded international oil and gas company, uses technology and innovation to help meet the world's growing energy needs. ExxonMobil holds an industry-leading inventory of resources, is the largest refiner and marketer of petroleum products, and its chemical company is one of the largest in the world. For more information, visit [www.exxonmobil.com](http://www.exxonmobil.com) or follow us on Twitter [www.twitter.com/exxonmobil](http://www.twitter.com/exxonmobil).

### **About Aviall**

Aviall operates as a wholly owned subsidiary of The Boeing Company, supporting both commercial and defense business units within Boeing. Aviall is a leading solutions provider of aftermarket supply-chain management services for the aerospace and defense industries.

Aviall, which has headquarters in Dallas, is the world's largest provider of new aviation parts and related aftermarket services. The company markets and distributes products for more than 240 manufacturers and offers approximately 2 million catalog items from 40 customer service centers in North America, Europe and Asia-Pacific. Aviall also provides maintenance for [aviation batteries, wheel and brakes, as well as hose assembly, kitting and paint-mixing services](#). The company offers a complete set of supply-chain and logistics services, including order processing, stocking and fulfillment, automated inventory management and reverse logistics to OEMs (original equipment manufacturers) and customers.

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