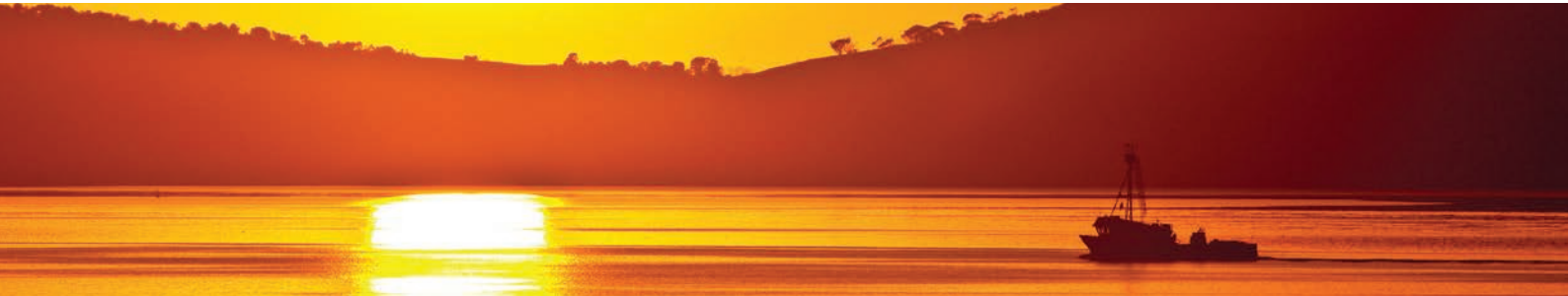


Switching engine oil saved nearly US \$65,000/AU \$90,000

M.G. Kailis



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After switching to Mobil Delvac 1™ ESP 5W-40 synthetic diesel engine oil, Australian seafood company M.G. Kailis improved its vessels' fuel economy and extended oil drain intervals, saving nearly US \$65,000 (AU \$90,000) annually.

Situation

A longtime leader in the Australian seafood industry, M.G. Kailis has diverse operations that focus on sourcing and selling the highest-quality seafood within Australia and around the world. As part of its effort to optimise the performance and streamline the maintenance of its troller vessels, the company sought ExxonMobil's expertise.

Recommendation

ExxonMobil recommended that the company switch to Mobil Delvac 1™ ESP 5W-40, a synthetic, heavy-duty diesel engine oil suitable for a range of marine applications.

Compared with conventional oils, Mobil Delvac 1 ESP oil is formulated to deliver better protection against extreme load and temperature conditions. It can also help extend drain intervals and improve fuel economy — all of which help to reduce used oil waste disposal and lower overall operating costs.

Impact

Since making the switch to Mobil Delvac 1 ESP 5W-40 oil, M.G. Kailis has seen more than 3 per cent average fuel economy savings. In addition, using Mobil Delvac 1 ESP oil has helped the company successfully extend oil drain intervals to nearly 3,000 hours — up from just more than 100 hours when previously using conventional diesel engine oil. The company says these improvements have helped make its maintenance team more efficient, supported its sustainability-related objectives and yielded nearly US \$65,000/AU \$90,000 in annual savings.

Extended oil drain intervals
from approximately
100 hours to nearly

3,000 hours