## News Release



CONTACT:
Alexander Smith
<u>asmith@webershandwick.com</u>
+442070670205

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## ExxonMobil signs distribution deal with Drew Marine to extend reliable delivery of flagship lubricants

Agreement leverages Drew Marine's global network to enhance supply of synthetic oils and greases

- Mobil SHC™ Aware™ and other major products included in the agreement
- Builds upon both parties' technology leadership in the marine industry
- Deal provides vessel operators access to the lubricants they need, where they need them

**London, UK** – ExxonMobil Marine Lubricants has signed an agreement with Drew Marine that will enhance the availability of its range of high performance oils and greases. Flagship grades, including Mobil SHC™ Aware™, will now be available via the global supply chain of Drew Marine, helping ensure international vessel operators have access to the lubricants they need, when and where they need them.

Both companies are recognised across the maritime sector for their technological leadership and for delivering high quality products and services. This agreement builds on those reputations by aligning two complementary marine industry offers.

"Drew Marine is a recognised expert in the delivery of maritime technical services and we are therefore excited to work with them to provide vessel operators around the globe greater access to our high quality lubricants," said Frans Horjus, global marine lubricants manager, ExxonMobil. "This collaboration brings together our shared commitment to quality and performance."

The agreement covers a range of ExxonMobil's synthetic marine industry lubricants. These include specific grades for compressors, hydraulic systems, gears, auxiliary engines and refrigeration plants. With this agreement in place, Drew Marine is now well-positioned to meet the most demanding lubricant applications.

"Our global commercial and technical service personnel have a deep understanding of the needs of vessel operators," said Frank J. Monteiro, President and CEO of Drew Marine. "This new relationship with ExxonMobil will give our teams access to the products they need to help our customers benefit from high quality lubricant solutions."

For more information about ExxonMobil's range of marine industry lubricants visit: <a href="https://www.exxonmobil.com/en/marine/products/categories/group/marine-lubricants">https://www.exxonmobil.com/en/marine/products/categories/group/marine-lubricants</a>

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About ExxonMobil

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ExxonMobil, one of the largest publicly traded international energy companies, uses technology and innovation to help meet the world's growing energy needs. ExxonMobil holds an industry-leading inventory of resources, is one of the largest refiners and marketers of petroleum products, and its chemical company is one of the largest in the world. To learn more, visit <a href="exxonmobil.com">exxonmobil.com</a> and the <a href="mailto:Energy Factor">Energy Factor</a>.

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## **About Drew Marine**

Headquartered in Naugatuck, CT, Drew Marine is a leading provider of technical solutions and services to the maritime industry. With a worldwide network of service engineers and a global supply chain, the company specializes in Water Treatment, Fuel Management, Shipboard Maintenance, Lubricants and Welding & Refrigeration product offerings. For more information about Drew Marine and its brands, please visit Drew-Marine.com. Drew Marine is a portfolio company of Court Square Capital Partners.